



October 14, 2019

Office of the Chief Information Officer
% Ms. Annette Dun
1305 E. Walnut Street
Des Moines, IA 50319

Dear Ms. Dun,

I am pleased to write a letter of reference on behalf of Premier Communications. I do so as both a Premier customer and as the CEO of Peoples Bank.

Premier Communications and Peoples have been business partners for many years. Peoples has banks in many communities throughout NW Iowa, including Akron & Hawarden, and we rely on Premier's fiber network to connect our facilities. It is apparent in our interactions with Premier that they continually strive to put their customers first.

As a banker, one of the areas I look at is ROI (return on investment) and I must say that Premier's ROI is excellent. I don't say this regarding Premier's finances but rather on the investments they make in the communities they serve. Premier has consistently invested in their fiber networks, doing so allows local schools, businesses and residents to have the best broadband services available.

Premier has also invested in our communities by giving to local projects. Whether it be a hospital expansion, new swimming pools or a golf fundraiser you can be assured that Premier will be supportive.

In closing, I would just like to say that Premier Communications is truly an asset to the communities they serve. I am pleased to give them my highest recommendation.

Sincerely,

Al Vermeer
CEO

ROCK VALLEY, IA: (712) 476-2746
LESTER, IA: (712) 478-4411
SIOUX CENTER, IA: (712) 722-0101
AKRON, IA: (712) 568-1091
SHELDON, IA: (712) 324-4400
HAWARDEN, IA: (712) 551-2413
JASPER, MN: (507) 348-3051

www.peoples-ebank.com